

Message Text

UNCLASSIFIED

PAGE 01 STATE 001294
ORIGIN XMB-04

INFO OCT-01 ARA-10 ISO-00 EB-07 L-03 COME-00 TRSE-00
CIAE-00 INR-07 NSAE-00 /032 R

DRAFTED BY:XMB:RSLYNCH:GEM
APPROVED BY:EB/IFD/ODF:FHTHOMAS
XMB:JDBIERMAN
ARA/BC: RS DISCALL (INFO)
-----050324Z 074289 /73
R 042250Z JAN 77
FM SECSTATE WASHDC
TO AMEMBASSY SANTIAGO

UNCLAS STATE 001294

E.O. 11652: N/A

TAGS: BPRO

SUBJ: FCIA CREDIT INSURANCE REQUEST TO COVER SALE OF OTIS FORKLIFT
TRUCKS

1. ON 1-3-77, EXIMBANK SENT THE FOLLOWING TELEX TO MESSRS.

LETELIER AND LORCA, CORPORACION DE FOMENTO DE LA PRODUCCION: QUOTE

EXIMBANK IS PREPARED TO COVER THE FOLLOWING TRANSACTION SUBJECT TO
YOUR APPROVAL:

EXPORTER: OTIS INDUSTRIAL TRUCK OPERATIONS, CLEVELAND, OH

PURCHASER: EMPREASA PORTUARIA DE CHILE, VALPARISO, CHILE

PRODUCTS: OTIS FORKLIFT TRUCKS

CONTRACT PRICE: U.S. DOLLARS 387,290
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CASH PAYMENT: U.S. DOLLARS 62,237 (16 PERCENT)

FINANCED PORTION: U.S. DOLLARS 325,053

PRINCIPAL LIABILITY: U.S. DOLLARS 260,043

TERMS: 6 SEMIANNUAL BEGINNING 6 MONTHS AFTER DATE OF OBLIGATION(S) AT 10 PERCENT INTEREST.

GUARANTOR: CORPORACION DE FOMENTO DE LA PRODUCTION (CORFO),
SANTIAGO, CHILE

2. IN ACCORDANCE WITH OUR AGREEMENT PLEASE ADVISE PROMPTLY, BUT IN NO EVENT LATER THAN 30 DAYS WHETHER CORFO WILL GUARANTEE SUBJECT TRANSACTION. UNQUOTE
KISSINGER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 04-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE001294
Document Source: CORE
Document Unique ID: 00
Drafter: XMB:RSLYNCH:GEM
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770003-1172
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770181/aaaacsot.tel
Line Count: 72
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: c5fd5cdd-c288-dd11-92da-001cc4696bcc
Office: ORIGIN XMB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3664841
Secure: OPEN
Status: NATIVE
Subject: FCIA CREDIT INSURANCE REQUEST TO COVER SALE OF OTIS FORKLIFT TRUCKS
TAGS: BPRO
To: SANTIAGO
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/c5fd5cdd-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009